


# Case Study – Investment and Development Support Services

Company Background	Transaction Details	SGC's Role
<ul style="list-style-type: none"><li>Our client is a Canadian private equity firm specializing in originating and managing investments in infrastructure and real estate.</li></ul> 	<ul style="list-style-type: none"><li>The Ontario Lottery and Gaming Commission issued an RFP to bid on the modernization of the East Gaming Bundle</li><li>Our client partnered with a casino operator to bid on the three casino bundle in eastern Ontario</li></ul>	<ul style="list-style-type: none"><li>Performed a detailed analysis of the operating partner's budget; identified cost savings</li><li>Prepared analysis of construction budgets of comparable regional casinos and identified lower cost development alternatives</li><li>Performed an analysis of management contracts resulting in improved management contract terms for the client</li><li>Produced a market sizing study that was used to determine appropriate slot and table count; resulting in a higher IRR to the client</li></ul>

